

Sai Kiran Reddy Nallareddy

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GitHub: github.com/techforgood-kiran

Personal/Portfolio: techforgood.blog



PROFILE

I am applying for a Data Scientist/ AI Engineer. I have strong business intuition gained via my background as a functional consultant and business intelligence developer. I have also worked in top startup incubators like Rocket Internet. I am a self-taught Python and ML programmer.

EDUCATION

- 01/2020 – Present **Massachusetts Institute of Technology, Boston(USA)**
MicroMasters in Statistics and Data Science
- 09/2016 –11/2018 **HHL Leipzig Graduate School of Management, Leipzig(Germany)**
Master of Science in Management
Electives: Statistics(incl. R) ,Entrepreneurship and Innovation Management
- 08/2017 – 12/2017 **Booth School of Business, University of Chicago, Chicago (USA)**
Semester abroad - Advanced Analytics, Technology Strategy
- 01/2010 – 08/2015 **University of London IP, London School of Economics, (United Kingdom)**
Bachelor of Science (Honours) in Business
- [Studied Part time Distance while working 4 yrs fulltime as an program manager/Co-Founder of a social enterprise and 1 yr as an Functional Consultant]
- Electives: Advanced Mathematics and Advanced Statistics, Information Systems

WORK EXPERIENCE

- 01/2019 – Present **RightPath, Hyderabad (India)**
Senior Consultant - Business Intelligence Developer
- Used Python, R, SQL and BI tools like Tableau to work with large sets of customer data for an UK based client.
 - Used No-SQL such as Elastic search, MongoDB.
 - Determined operational feasibility by evaluating analysis , problem definition, requirements , solution development , and proposed solutions.
 - Understand Business requirements, building visual schema, wireframes and do modelling.
- 03/2017 – 06/2017 **Evidentic GmbH, Berlin (Germany)**
Student Consulting Project - (Was Paid)
- Collected, cleaned, and analyzed various pharma product data bases.
 - Developed the business case and forecasted financials

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- 10/2015 – 03/2016 **Rocket Internet - Middle East Internet Group, Dubai (UAE)**
Product Analyst
- Improved the website to increase conversion rates by 20%
 - Debugged the website and create specification reports for the technical developer team in Germany for new features
 - Analyzed the market and did market sizing to evaluate growth potential
- 10/2014 – 09/2015 **Marvel Solutions LLC, Dubai (UAE) - [While Studying Bachelors Part-time]**
Functional Oracle Consultant
- Implemented Oracle E-Business Suite Financials with developers
 - Conducted multi-stakeholder interviews and developed specifications for developers
 - Created finance reports on a demand basis using SQL
 - Developed executive data visualizations using Tableau.
- 01/2010 – 09/2014 **Setright, New Delhi (India)**
Co-Founder/Program Manager - [While Studying Bachelors Part-time]
- Built up a start-up to deliver high quality learning content sourced from the best schools and teachers to bridge the gap of high quality teachers.
 - Deployed a technical solution where the sourced content was provided to more than 400 students in rural dysfunctional public schools.

SKILLS

Languages	Native	Telugu, English
	Intermediate	Hindi, French, German, Arabic
	Basic	Tamil
Technical skills	ERP	Oracle E-Business Suite, Oracle Fusion
	Data skills	SQL, Tableau, Advanced MS Excel
	Programming	Python and some Python libraries
Scores	IELTS	8.5/9.0
	GMAT	700/800

What do I do for Fun?

- Read Philosophy - Indian and Western (Favorites - JK and Emerson)
- Deep Long Conversations
- Various Meetup groups
- Work on interesting AI problems
- Blog my AI Journey - techforgood.blog

EXTRACURRICULAR ACTIVITIES

- 11/2010 – 04/2014 **Competitive debating and Extempore**
- Co-organized a Model United Nations tournament
 - Won four national level and multiple state level debating competitions